

## **CISO Perspective: Evaluating Secure Software Solutions**

CISOs evaluate solutions based on key security and privacy criteria to determine if they align with the organization's risk appetite and overall security strategy.

### **Robust Security Posture:**

CISOs approach solutions from a risk management perspective, recognizing that no system is entirely breach-proof. They focus on evaluating the security controls surrounding the application and its environment, including encryption standards, access controls, auditing processes, vulnerability management, and business continuity measures.

### **Data Privacy:**

CISOs prioritize data privacy when selecting solutions, focusing on safeguarding employee and customer information while complying with regulations like GDPR and CCPA. They seek options that offer appropriate data handling, including secure storage, clear retention and deletion policies, and data rectification capabilities.

### **Compliance Adherence:**

Regulatory frameworks require third-party applications to demonstrate compliance with their own security and privacy standards. When evaluating vendors, an organization's GRC team looks for evidence of adherence to security controls, which helps reduce the perceived risk associated with the vendor.

### **Backup and Recovery:**

Disasters and mistakes happen, so CISOs need to understand that if something happens, not only will their data be safe but also recoverable.

### **Scalability and Performance:**

The solution should be able to grow with the organization without compromising security or performance. CISOs look for evidence of scalability testing and performance metrics under various load conditions.

### **Integration Capabilities:**

CISOs prefer solutions that integrate seamlessly with their existing security infrastructure to minimize overhead and reduce the threat landscape. Key integrations they typically seek include SIEM or Log Management systems, IAM compatibilities like SSO, and robust API availability.